

## CONSULTING FEE SCHEDULE AND AGREEMENT

This Agreement is to identify and establish a consulting arrangement between Ben Gotschall/Holt Creek Jerseys, hereinafter referred to as “consultant,” and

\_\_\_\_\_, hereinafter referred to as “client.” Upon signing this agreement, consultant’s services will be retained for use at the client’s request. Should client wish to terminate the retention of consultant’s services, written notification must be submitted to consultant by client requesting the termination of this agreement.

### CONSULTING FEE SCHEDULE

1) Deposit: In order for client to retain services of consultant, a signed copy of this agreement must be either electronically submitted to [ben@holtcreekjerseys.com](mailto:ben@holtcreekjerseys.com) or physically mailed to: Ben Gotschall, 6505 W. Davey Rd., Raymond, NE 68428. A \$100.00 deposit check or money order for consultation services must be paid by client before any services will be rendered. Make checks payable to: Ben Gotschall, 6505 W. Davey Rd., Raymond, NE 68428. Deposits received will be credited toward services rendered to client by consultant.

2) Email Consultation: Email communication is the preferred method of consultation, since it is fast, flexible and easy to access information. See instructions for Email consultation below. Rates for Email responses are as follows:

A) Initial Response: \$100 (up to 500 words), plus \$0.25/word (501 words or more)

B) Follow-Up Responses: \$50 (up to 500 words), plus \$0.25/word (501 words or more).

**Instructions for Email Consultation:** Send Email inquiries to [ben@holtcreekjerseys.com](mailto:ben@holtcreekjerseys.com). Indicate at beginning of message that you “request consultation on the following items.” Number each question consecutively (1,2,3, etc.). Include a billing address and phone number. **All email inquiries must be accompanied by a signed copy of this agreement, unless a signed copy of this agreement has already been provided to Consultant.**

3) Telephone Consultation/Conference Call: \$120.00/hour. Telephone number for consultation: 402-783-0377. If you do not reach consultant at this number, please leave a message and consultant will return your call at the earliest convenience. A SIGNED COPY OF THIS AGREEMENT PLUS DEPOSIT MUST BE PROVIDED TO CONSULTANT PRIOR TO TELEPHONE CORRESPONDENCE.

4) On-Farm Visits: On-farm visits may be scheduled for various reasons including but not limited to the following: Pasture/paddock layout and design, fence planning and design, pasture inventory and grass management, Water system design, Dairy parlor design, cattle handling facility design, Milk handling and processing methods/design, Cattle evaluation and breeding stock consulting, Breeding plan development, Cattle handling workshop, Nurse Cow training, Nutrition and mineral program design.

For on-farm consulting, all travel expenses will be reimbursed by the client, including airfare, car rental (if necessary), or mileage reimbursement for personal vehicle use. If lodging is not

provided on-site, lodging will be reimbursed by client. Meals not provided by client will be at consultant's expense. Charges for on-farm visit services are as follows:

- A) On-farm visit: \$400 per day, up to 8 hours.
- B) On-farm visit: \$200 per Half-day (up to 4 hours).
- C) Personal vehicle mileage: \$0.55/mile, each way (arrival and return).
- D) Written Consultation Narrative: \$200 (up to 1,000 words)
- E) Written Farm Management Plan Narrative: \$400 (up to 1,000 words)

4) Document Preparation: Electronic correspondence is the preferred method of document transfer and information sharing. However, at Client's request, Consultant will prepare and provide physical documents. Cost of document preparation (printing, copies, etc.), shipping materials, and postage will be reimbursed by Client. Document preparation costs will vary due to the type and quantity of document(s) and will be verified by a receipt from vendor (Kinko's, Office Depot, etc.).

5) Termination: Should client wish to terminate the retention of consultant's services, written notification must be submitted to consultant by client requesting the termination of this agreement.

#### ACCEPTANCE OF TERMS

I have read, understood, and agreed to the above terms and conditions. I understand that by signing this agreement, I am retaining the consulting services of Ben Gotschall/Holt Creek Jerseys in return for payment according to the rates described above. I agree to provide payment in a timely fashion as requested by Consultant via electronic or physical invoice, using one or more of the payment methods required by Consultant. Signed,

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Signature of Client \_\_\_\_\_ Date \_\_\_\_\_

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Printed Name of Client \_\_\_\_\_ Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

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Signature of Consultant \_\_\_\_\_ Date \_\_\_\_\_